



# Plum Super National Australia Bank Group Superannuation Fund A (Plan)

## Fee Definitions Flyer

This flyer defines the fees shown in the Fees and Costs section of the PDS.  
We're required by law to provide these to you.

The information in this document forms part of the Plum Super - National Australia Bank Group Superannuation Fund A (Plan) Product Disclosure Statement (PDS), dated 1 July 2017.

Together with the Investment Menu and Insurance Guide, these documents should be considered before making a decision about whether to invest in the product.

They are available by logging into your account at [nabgsf.com.au](http://nabgsf.com.au) with your member number and password.

### Defined fees

**Activity fees** A fee is an activity fee if:

- a. the fee relates to costs incurred by the trustee of the superannuation entity that are directly related to an activity of the trustee:
  - i. that is engaged in at the request, or with the consent, of a member; or
  - ii. that relates to a member and is required by law; and
- b. those costs are not otherwise charged as an administration fee, an investment fee, a buy-sell spread, a switching fee, an exit fee, an advice fee or an insurance fee.

**Administration fees** An administration fee is a fee that relates to the administration or operation of the superannuation entity and includes costs incurred by the trustee of the entity that:

- a. relate to the administration or operation of the entity; and
- b. are not otherwise charged as an investment fee, a buy-sell spread, a switching fee, an exit fee, an activity fee, an advice fee or an insurance fee.

The Administration fee includes a Plan management fee and Member fee.

**Advice fees** A fee is an advice fee if:

- a. the fee relates directly to costs incurred by the trustee of the superannuation entity because of the provision of financial product advice to a member by:
  - i. a trustee of the entity; or
  - ii. another person acting as an employee of, or under an arrangement with, the trustee of the entity; and
- b. those costs are not otherwise charged as an administration fee, an investment fee, a switching fee, an exit fee, an activity fee or an insurance fee.

**Buy-sell spreads** A buy-sell spread is a fee to recover transaction costs incurred by the trustee of the superannuation entity in relation to the sale and purchase of assets of the entity.

**Exit fees** An exit fee is a fee to recover the costs of disposing of all or part of members' interests in the superannuation entity.

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**Indirect cost ratio** The indirect cost ratio (ICR) is the ratio of the total of the indirect costs for an investment option offered by a superannuation entity, to the total average net assets of the Fund attributed to the NAB Staff MySuper product or an investment option.

**Note:** A dollar-based fee deducted directly from a member's account is not included in the indirect cost ratio.

**Insurance fee** A fee is an insurance fee if:

- a. the fee relates directly to either or both of the following:
  - i. insurance premiums paid by the trustee of a superannuation entity in relation to a member or members of the entity;
  - ii. costs incurred by the trustee of the superannuation entity in relation to the provision of insurance for a member or members of the entity; and
- b. the fee does not relate to any part of a premium paid or cost incurred in relation to a life policy or a contract of insurance that relates to a benefit to the member that is based on the performance of an investment rather than the realisation of a risk; and
- c. the premiums and costs to which the fee relates are not otherwise charged as an administration fee, an investment fee, a switching fee, an exit fee, an activity fee or an advice fee.

**Investment fees** An investment fee is a fee that relates to the investment of the assets of a superannuation entity and includes:

- a. fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees); and
- b. costs incurred by the trustee of the entity that:
  - i. relate to the investment of assets of the entity; and
  - ii. are not otherwise charged as an administration fee, a buy-sell spread, a switching fee, an exit fee, an activity fee, an advice fee or an insurance fee.

**Switching fees** A switching fee is a fee to recover the costs of switching all or part of a member's interest in the superannuation entity from one class of beneficial interest in the entity to another.

## Additional explanation of fees and costs

### Taxes and tax benefit

A tax benefit may apply to fees charged to your super account. All fees in the fees and costs table in the PDS are before the tax benefit. We charge the fees shown and then pass the tax benefit back to your super as a credit, which effectively reduces the fees shown by up to 15% pa. For further information on taxes see the How super is taxed section of the PDS.

### Fees incurred when investing

#### Performance fee

For some investment options a performance fee may apply where investment returns exceed a specified level. Where a performance fee applies this will be included in the investment fee charged.

Where applicable, an estimate of this fee is included separately in the investment fees shown in the **Investment Menu**. We have estimated any performance fee applicable as the performance fee that would result if the relevant investment manager outperformed their benchmark by 2% pa.

The actual performance fee charged in future periods may differ from the estimated fee.

#### Performance related costs

For some investment options there may also be underlying performance related costs, which are separate to any performance fee that may be payable in relation to the investment option. These are underlying costs that may apply where the investment returns of a particular asset held within an investment option exceed a specified target.

An estimate of these costs has been included in the fees and costs in the **Investment Menu**. The estimated costs are based on the actual costs incurred for the financial year ended 30 June 2016. Actual costs incurred may differ from the estimated costs shown.

### Indirect costs

When investing your money, we may incur costs and expenses that won't be charged to you as a fee but will reduce the net return of the investment option. These indirect costs are reflected in the daily unit price and any reporting on the performance of the investment option, and may include transactional and operational costs. For more information see the fees and costs in the **Investment Menu**.

Indirect costs are not paid to us.

### Buy-sell spreads

When a transaction is made on your account (investment application, contribution, investment switch or withdrawal), you may be charged a buy-sell spread to cover the costs of buying or selling underlying investments to process your transaction. Buy-sell spreads are charged by the investment manager and are not paid to us. Buy-sell spreads are an additional cost to you when you transact.

The buy-sell spread is stated as a percentage of the net asset value of each investment option and shown as the difference between the entry price and the exit price. The buy-sell spread for NAB Staff MySuper is 0.05%/0.05% and the buy-sell spreads for other options ranges from nil/nil to 0.30%/0.30%, depending on the relevant option. Where applicable, the amount of buy-sell spreads charged for a specific investment option is shown in the **Investment Menu**.

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### Other fees

#### Insurance premiums and costs

These will apply if you have insurance as described in the **Insurance Guide**. For further information on insurance see the Insurance in your super section of the PDS.

#### Government levies

Certain levies are imposed on superannuation funds by the government and the amount of these levies may vary from year to year.

We may recover some or all of these amounts from members and these amounts are reflected as the Government Levy Cost Recovery in the fees and costs table in the PDS. This amount is an estimate and the actual cost recovery amount may differ from the amounts shown.

#### Operational Risk Financial Requirement (Reserve)

The Government requires us to keep a financial reserve (Reserve) to cover any losses that members incur due to operational errors. The Reserve has been established in full by us, however, we may require members to contribute to the Reserve in the future. If we do, we'll notify you in advance of any deductions.

#### Family law fee

The Family Law Act enables investments to be divided between parties in the event of a breakdown in a marriage or de facto relationship. We may be legally compelled to provide information to other parties in accordance with this legislation.

We may charge a fee for this service.

#### Fees paid to NAB Group companies

We may use the services of NAB Group companies where it makes good business sense to do so and will benefit our customers.

Amounts paid for these services are always negotiated on an arms length basis and are included in all the fees detailed in the PDS.

#### Other fees we may charge

Fees may be charged if you request a service not currently offered. We'll agree any additional fee with you before providing the service. We may charge members, or the Fund generally, with actual or estimated costs of running the Fund. These may include costs resulting from Government legislation, terminating your Plan, or fees that are charged by third parties. If the actual costs are less than estimated costs we have deducted from your account, the difference may be retained in the Fund and used for the general benefit of members.

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### Contact us

For more information visit [nabgsf.com.au](http://nabgsf.com.au) or call us from anywhere in Australia on **1300 55 7586** or contact your financial adviser.

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